THE LAW SOCIETY OF BRITISH COLUMBIA

Financial Statements December 31, 2018



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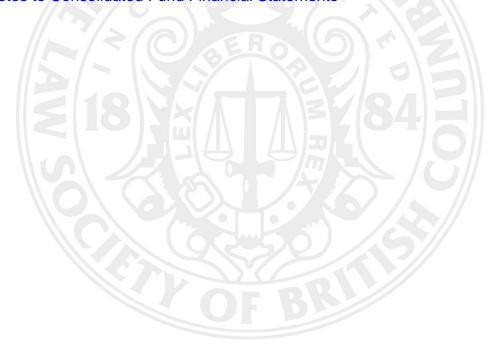
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Management Discussion and Analysis

The Law Society of British Columbia accounts for its financial activities through three separate funds: the General Fund, the Special Compensation Fund and the Lawyers Insurance Fund. Society management has the responsibility for assisting the Benchers in fulfilling the Society's mandate, while ensuring that operating expenditures are closely controlled and that appropriate accounting and internal controls are maintained. The 2018 audited financial statements for the three funds are set out in this report. The statements are presented in accordance with the presentation and disclosure standards of the Chartered Professional Accountants of Canada.

During 2018, in addition to the general oversight by the Benchers, the Finance and Audit Committee assisted the Benchers in ensuring that management and staff properly managed and reported on the financial affairs of the Society. The oversight by the Benchers and the Finance and Audit Committee included:

- Reviewing periodic financial statements of the General, Special Compensation and Consolidated Lawyers Insurance Fund
- Reviewing investment performance as managed by the appointed investment managers
- Reviewing with the Law Society's auditors their approach, scope and audit results
- Reviewing the annual Audit Report prepared by the Law Society auditors
- Recommending the 2019 practice fees and insurance assessments, and reviewing corresponding budgets
- Reviewing the enterprise risk management plan

General Fund

Overview

Overall, the 2018 results for the General Fund resulted in an operating surplus of \$2.7 million, after the transfer of net assets from the trust assurance program to the Lawyers Insurance Fund. Revenues were higher than expected, particularly in the areas of practice fees, enrollment fees, application fees, interest income, and legal defense insurance recoveries. Operating expenses increased over the prior year primarily due to market based salary adjustments and external professional fees.

Revenues

General Fund revenue was \$31.9 million, \$1.0 million higher than 2017 partly due to the growth in the number of lawyers and an increase in the 2018 practice fee. During 2018, net growth in the number of full-time equivalent practicing lawyers was 3.2% resulting in a total of 12,223 full fee paying equivalent lawyers for the year, compared to 11,849 in 2017. Professional Legal Training Course (PLTC) enrolment revenue was higher in 2018, with 540 PLTC students attending during the year, compared with 510 in the prior year. The trust administration fee (TAF) revenue decreased 9% due to

a decrease in the number of TAF-related transactions arising from a reduction in activity in the real estate market. Electronic filing revenues also decreased with a reduction in the real estate market. Investment income increased due to higher cash balances held during the year. Other income increased over 2017 due to the receipt of legal defense insurance recoveries.

The Lawyers Insurance Fund contributed \$2.0 million to the General Fund for co-sponsored programs and for general program and administrative expenses attributable to operations.

Expenses

The 2018 General Fund expenses increased by \$773,000 (2.6%) to \$29.5 million, compared to \$28.7 million in 2017.

Bencher Governance and Support expenses increased by \$168,000, reflecting increased costs related to the annual general meeting.

Communication and Information Services total costs were the same as 2017 with increased costs for market based salary adjustments and the addition of one staff member, offset by savings in consulting costs.

Education and Practice expenses were higher than 2017 by \$29,000, with increases primarily related to market based salary adjustments and additional PLTC program expenses related to the increase in students, offset by a reduction in external counsel fees

General and administration costs increased by \$103,000 from 2017 primarily due to market based staff salary adjustments.

Policy and Legal Services expenses decreased by \$211,000 over 2017, due to a decrease in external counsel fees offset by market based staff salary adjustments.

Regulation operating expenses increased \$685,000 over 2017, due to higher external counsel fees, market based salary adjustments and increased staffing costs in the areas of professional conduct, and investigations with higher file loads.

Net Assets

Overall, the General Fund remains financially sound. As of December 31, 2018, net assets in the General Fund were \$23.7 million. The net assets include \$2.2 million in capital funding for planned capital projects related to the 845 Cambie Street building and workspace improvements for Law Society operations. Pursuant to reserve policy, during the year \$1.8 million of net assets related to trust assurance was transferred to the Lawyers Insurance Fund for Part B coverage. After this transfer, at December 31, 2018, the net assets include \$3.0 million of trust assurance reserves. The remaining General Fund net assets are \$18.5 million, of which \$12.9 million is invested in capital assets, mainly the 845 Cambie Street building, and \$5.6 million of working capital.

Special Compensation Fund

Overview

Previously, the Special Compensation Fund was maintained pursuant to Section 31 of the Legal Profession Act, was financed by members' annual assessments, and claims were recorded net of recoveries when they had been approved for payment. In 2012, the Legal Profession Amendment Act, 2012 repealed section 31 of the Legal Profession Act. In addition, Section 23 of the Legal Profession Act was amended to remove the requirement that practising lawyers pay the Special Compensation Fund assessment. Section 50 of the Legal Profession Amendment Act, 2012 provides for the transfer of unused reserves that remain within the Special Compensation Fund to the Lawyers Insurance Fund for the purposes of the insurance program, which has provided insurance coverage since 2004 for dishonest appropriation of money or other property entrusted to and received by insured lawyers. In 2017, pursuant to Section 50 of the Legal Profession Amendment Act, \$1 million of unused reserves were transferred to the Lawyers Insurance Fund and the remainder was held in the Special Compensation fund to offset expected external counsel fees. Most of the remaining reserves are expected to be used in subsequent years to offset external counsel costs, after which any remaining balance will be transferred to the Lawyers Insurance Fund.

Revenues/Expenses

There were no claims costs in 2018 since the Lawyers Insurance Fund has been providing coverage for dishonest appropriation of funds by lawyers since 2004. During the year, \$6,000 of interest income was earned. In addition, external counsel costs of \$124,000 were incurred for specific file activity.

Net Assets

At the end of 2018, the Special Compensation Fund net assets were \$159,000.

Lawyers Insurance Fund

Overview

The Lawyers Insurance Fund remains in a strong financial position at the end of 2018. Revenue from annual assessments was slightly higher due to additional insured members. Although overall investment returns were low due to market returns, the returns were close to the benchmark, and there is an appropriate level of unrestricted net assets.

Revenues

The 2018 insurance assessment increased to \$1,800 per insured member, resulting in total revenue of \$15.7 million, compared to \$14.9 million in 2017.

During 2018, the long term investment portfolio performed very close to the benchmark, earning a return of -0.25%, compared to a benchmark return of -0.16%. All decreases in the market value of the investment portfolio have been recognized through the statement of revenue and expenses in accordance with Canadian accounting standards for not-for-profit organizations.

Expenses

In 2018, the Lawyers Insurance Fund general operating costs, including the \$2.0 million contribution to the General Fund, but excluding claims payments and unallocated loss adjustment expenses (ULAE), were \$6.6 million, compared to \$6.9 million in 2017. The decrease is primarily due to salary savings, reduced external counsel fees, and a reduction in the contribution to the general fund due to lower costs. This is partially offset by an increased rent allocation related to a larger space in the 845 Cambie Street building, and an increase to market rent, in 2018.

The net actuarial provision for settlement of claims for the year was \$16.5 million, an increase of \$2.9 million from 2017. The 2018 claims provision was higher due to higher than usual reserves related to 2018 claims. The provision for claims liabilities on the balance sheet at the end of 2018 was \$74.3 million, compared to \$69.0 million at the end of 2017.

Net Assets

As of December 31, 2018, the Lawyers Insurance Fund net assets were \$76.9 million, which includes \$17.5 million internally restricted for Part B claims, leaving \$59.4 million in unrestricted net assets.

Other Matters

In 2014, the Law Society heard from the Financial Institutions Commission ("FICOM") about their concerns with the Law Society's captive insurance company and the Law Society's insurance program. Following discussions with FICOM, the Ministry of Finance and the Ministry of Justice, it was agreed that the Law Society would pursue an exemption from certain statutory requirements.

In 2018, the BC government passed amendments to the Legal Profession Act which provide that neither the Law Society nor a wholly-owned subsidiary (other than a captive insurance company under the Insurance (Captive Company) Act), by establishing and administering an indemnification program, is an insurer or carrying on insurance business for the purposes of the Financial Institutions Act (FIA) and the Insurance Act, and is not required to be licensed under the FIA. The relevant provisions of the amendments have not yet been proclaimed by regulation.

Fund Financial Statements **December 31, 2018**



Independent auditor's report

To the Members of The Law Society of British Columbia

Our opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Law Society of British Columbia - General and Special Compensation Funds (the Society's General and Special Compensation Funds) as at December 31, 2018 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

What we have audited

The Society's General and Special Compensation Funds' financial statements comprise:

- the Fund statement of financial position as at December 31, 2018;
- the Fund statement of changes in net assets for the year then ended;
- the Fund statement of revenue and expenses for the year then ended;
- the Fund statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Society's General and Special Compensation Funds in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.



Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Society's General and Special Compensation Funds' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society's General and Special Compensation Funds or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Society's General and Special Compensation Funds's financial reporting process.

Other information

Management is responsible for the other information. The other information obtained prior to the date of this auditor's report comprises the Management's Discussion and Analysis.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's General and Special Compensation Funds' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's General and Special Compensation Funds' ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society's General and Special Compensation Funds to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

(Signed) "PricewaterhouseCoopers LLP"

Chartered Professional Accountants

Vancouver, British Columbia March 1, 2019

Fund Statement of Financial Position

As at December 31, 2018

			2018	2017
	General Fund \$	Special Compensation Fund \$	Total \$	Total \$
Assets				
Current assets Cash (note 2) Unclaimed trust funds (note 2) Accounts receivable and prepaid expenses (note 3) Courthouse Libraries BC Fund (note 2) Due from Lawyers Insurance Fund (note 9)	23,107,222 2,026,342 1,478,215 - 16,722,466	- - - - 159,249	23,107,222 2,026,342 1,478,215 - 16,881,715	18,633,430 2,015,649 1,678,396 787,498 17,661,047
Due nom Lawyers insulance i und (note 3)			•	
Non-current assets Cambie Street property – net (note 4(a)) Other property and equipment – net (note 4(b)) Intangible assets – net (note 4(c)) Long-term loan receivable (note 5)	43,334,245 12,908,741 1,233,062 376,902 276,390	159,249 - - - -	12,908,741 1,233,062 376,902 276,390	40,776,020 12,370,219 1,088,950 344,539
	58,129,340	159,249	58,288,589	54,579,728
Liabilities				
Current liabilities Accounts payable and accrued liabilities (note 6) Liability for unclaimed trust funds (note 2) Current portion of building loan payable (note 8) Deferred revenue (note 2) Deferred capital contributions Courthouse Libraries BC Fund (note 2) Deposits	6,546,417 2,026,342 500,000 24,237,219 741 - 55,105	- - - - -	6,546,417 2,026,342 500,000 24,237,219 741 - 55,105	6,289,795 2,015,649 500,000 22,053,657 1,482 787,498 58,105
	33,365,824	_	33,365,824	31,706,186
Building loan payable (notes 8 and 9)	1,100,000		1,100,000	1,600,000
	34,465,824	-	34,465,824	33,306,186
Net assets Unrestricted (note 7)	23,663,516	159,249	23,822,765	21,273,542
	58,129,340	159,249	58,288,589	54,579,728
Commitments (note 14)				
Approved by	0-	7		
President		Chair o	f Finance and A	udit Committee

Fund Statement of Changes in Net Assets For the year ended December 31, 2018

			2018	2017
	General Fund - Unrestricted \$	Special Compensation Fund - Unrestricted \$	Total \$	Total \$
Net assets – Beginning of year	20,996,808	276,734	21,273,542	21,180,781
Net excess (deficiency) of revenue over expenses for the year	2,666,708	(117,485)	2,549,223	92,761
Net assets – End of year (note 6)	23,663,516	159,249	23,822,765	21,273,542

Fund Statement of Revenue and Expenses

For the year ended December 31, 2018

			2018	2017
	General Fund \$	Special Compensation Fund \$	Total \$	Total \$
Revenue				
Practice fees Trust administration fees Enrolment fees E-filing revenue Fines, penalties and recoveries Application fees	22,001,783 4,048,339 1,513,650 832,643 446,388 555,075	- - - - -	22,001,783 4,048,339 1,513,650 832,643 446,388 555,075	21,249,693 4,454,664 1,425,250 920,399 436,871 518,830
Investment income (note 9) Other income Rental revenue	640,775 864,591 981,243	6,458 - -	647,233 864,591 981,243	567,056 463,375 891,273
	31,884,487	6,458	31,890,945	30,927,411
		-,	- ,,-	,- ,
Expenses Bencher governance and support Communications and publications Information services Education and practice	1,719,062 723,677 1,580,343	- - -	1,719,062 723,677 1,580,343	1,551,081 811,599 1,492,381
Credentials Member services Membership assistance programs	680,188 812,209 89,520	-	680,188 812,209 89,520	811,367 766,730 187,193
Practice advice Practice standards Professional legal training course and education	610,463 585,249 2,016,427	- - -	610,463 585,249 2,016,427	664,902 573,477 1,761,412
General and administrative Finance		_	1,094,188	1,067,586
Amortization of other property and equipment General administration Human resources Records management and library	1,094,188 453,131 1,262,263 737,421 319,373	- - -	453,131 1,262,263 737,421 319,373	522,866 1,142,733 738,989 291,134
Policy and legal services Policy, ethics and tribunal counsel External litigation and interventions Unauthorized practice	1,826,607 249,093 300,906	- -	1,826,607 249,093 300,906	1,772,496 493,825 322,278
Regulation Custodianship costs Discipline Professional conduct – intake and investigations	1,624,173 1,785,168 5,641,201	- - -	1,624,173 1,785,168 5,641,201	1,492,007 1,741,949 5,082,621
Forensic accounting Trust assurance Occupancy costs, net of tenant recoveries	719,125 2,324,250 2,312,889	- - -	719,125 2,324,250 2,312,889	710,507 2,406,433 2,288,726
Carried forward	29,466,926	-	29,466,926	28,694,292

Fund Statement of Revenue and Expenses ...continued For the year ended December 31, 2018

			2018	2017
	General Fund \$	Special Compensation Fund \$	Total \$	Total \$
Brought forward	29,466,926	-	29,466,926	28,694,292
Special Compensation Fund General and administrative costs	_	123,943	123,943	119,069
	29,466,926	123,943	29,590,869	28,813,361
Costs recovered Lawyers Insurance Funds Co-sponsored program costs Program and administrative costs	(699,983) (1,329,164)		(699,983) (1,329,164)	(844,580) (1,334,131)
	(2,029,147)	-	(2,029,147)	(2,178,711)
	27,437,779	123,943	27,561,722	26,634,650
Net excess (deficiency) of revenue over expenses for the year before contribution to Lawyers Insurance Fund	4,446,708	(117,485)	4,329,223	4,292,761
Contribution from Trust Assurance Net Assets to Lawyers Insurance Fund (note 7)	1,780,000	-	1,780,000	3,200,000
Contribution from Special Compensation Fund to Lawyers Insurance Fund (notes 7 and 10)		-	-	1,000,000
Net excess (deficiency) of revenue over expenses for the year	2,666,708	(117,485)	2,549,223	92,761

Fund Statement of Cash Flows

For the year ended December 31, 2018

			2018	2017
	General Fund \$	Special Compensation Fund \$	Total \$	Total
Cash provided by (used in)				
Operating activities Net excess (deficiency) of revenue over expenses for the year Items not affecting cash	2,666,708	(117,485)	2,549,223	92,761
Amortization of Cambie Street building and tenant improvements Amortization of other property and equipment Amortization of intangible assets	984,922 319,623 133,508	- - -	984,922 319,623 133,508	873,176 303,841 219,025
Amortization of deferred capital contributions Loss on disposal of other property and equipment Contributions to Lawyers Insurance Fund	(741) (2,306) 1,780,000	- - -	(741) (2,306) 1,780,000	(10,970) 11,845 4,200,000
,	5,881,714	(117,485)	5,764,229	5,689,678
(Increase) decrease in current assets Unclaimed trust funds Accounts receivable and prepaid expenses Courthouse Libraries BC Fund Increase (decrease) in current liabilities	(10,693) 200,181 787,498	- - -	(10,693) 200,181 787,498	(202,330) 303,206 (58,963)
Accounts payable and accrued liabilities Liability for unclaimed trust funds Deferred revenue Courthouse Libraries BC Fund Deposits	256,622 10,693 2,183,562 (787,498) (3,000)	- - - - -	256,622 10,693 2,183,562 (787,498) (3,000)	38,280 202,330 709,152 58,963 2,500
	8,519,079	(117,485)	8,401,594	6,742,816
Financing activities Decrease in building loan payable Interfund transfers	(500,000) (1,117,653)	- 116,985	(500,000) (1,000,668)	(500,000) 13,673,049
	(1,617,653)	116,985	(1,500,668)	13,173,049
Investing activities Purchase of property and equipment Purchase of intangible assets Long-term loan receivable	(1,984,874) (165,870) (276,390)	- - -	(1,984,874) (165,870) (276,390)	(1,404,928) (161,317)
	(2,427,134)	-	(2,427,134)	(1,566,245)
Increase (decrease) in cash	4,474,292	(500)	4,473,792	18,349,620
Cash – Beginning of year	18,632,930	500	18,633,430	283,810
Cash – End of year	23,107,222	-	23,107,222	18,633,430
Supplementary cash flow information				
Interest paid	45,839	-	45,839	48,594
Interest income received	653,876	6,458	660,334	567,056

Notes to Fund Financial Statements **December 31, 2018**

1 Nature of operations

The Law Society of British Columbia (the Society) regulates the legal profession in British Columbia, protecting public interest in the administration of justice by setting and enforcing standards of professional conduct for lawyers. The Society is a not-for-profit organization.

The funds covered in these fund financial statements are for the Society's General Fund and Special Compensation Fund with the following activities:

The General Fund comprises the assets, liabilities, net assets, revenue and expenses of the operations of the Society other than those designated to the statutory Special Compensation Fund and the Lawyers Insurance Fund (including its wholly owned subsidiary, LSBC Captive Insurance Company Ltd.). This includes collecting revenues associated with practice fees, trust administration fees, enrollment fees, and various other administrative fees and penalties used to cover the costs of the Society to regulate the legal profession and educate and enforce adherence of its members to act within the rules of professional conduct for lawyers.

The Special Compensation Fund was maintained by the Society pursuant to Section 31 of the Legal Profession Act (the LPA). The Special Compensation Fund claims were recorded net of recoveries from the Special Compensation Fund's insurers when they were approved for payment by the Special Compensation Fund Committee as delegated by the Benchers and the settlement has been accepted by the claimant. The LPA provides that the assets of the Special Compensation Fund are not subject to process of seizure or attachment by creditors of the Society.

Effective January 1, 2013, the Legal Profession Amendment Act, 2012 repealed Section 31 of the LPA. The legislation was changed pursuant to Section 50 of the Legal Profession Amendment Act, 2012 (SBC 2012, C16), to initiate the transfer of unused reserves that remain within the Special Compensation Fund, after all recoveries are received and expenses and claims are paid, to be used in the Lawyers Insurance Fund. Additionally, Section 23 of the LPA was amended to remove the requirement that practising lawyers pay the Special Compensation Fund assessment. Accordingly, for 2018, the per member Special Compensation Fund assessment remained at \$nil (2017 – \$nil).

Effective May 1, 2004, Part B to the B.C. Lawyers' Compulsory Professional Liability Insurance Policy provides defined insurance coverage for dishonest appropriation of money or other property entrusted to and received by insured lawyers in their capacity as barrister and solicitor and in relation to the provision of professional services. Part B (Trust Protection Coverage) is recorded in the Lawyers Insurance Fund.

The Society's Lawyers Insurance Fund is presented separately in consolidated fund financial statements, including the Society's wholly owned LSBC Captive Insurance Company Ltd. (the Captive). The Lawyers Insurance Fund underwrites the program by which errors and omissions insurance is provided to members of the Society. The Lawyers Insurance Fund's consolidated fund financial statements provide further detail on the various insurance coverages provided.

Notes to Fund Financial Statements **December 31, 2018**

2 Significant accounting policies

These fund financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) as issued by the Canadian Accounting Standards Board.

Allocated administrative expenses

Administrative expenses are recovered by the General Fund from both the Lawyers Insurance and Special Compensation Funds. Recoveries are based on amounts derived either on percentage of use, the proportion of the Lawyers Insurance Fund's staff compared to the Society's total staff costs, or a set amount.

Courthouse Libraries BC Fund

In the prior year, the Society administered funds held on behalf of the Courthouse Libraries BC (CLBC). Such funds were held in trust and the use of the funds was not recorded in the fund statement of revenue and expenses of the General Fund. The Society collects fees for the CLBC through its fees per lawyer assessments. In the current year, the decision was made to no longer hold these funds on their behalf and balance of the funds were transferred to CLBC.

Cash

Cash comprises cash on hand and held with a Canadian chartered bank.

Claims liabilities

In accordance with the absolute discretionary nature of the Special Compensation Fund arrangements, the claims become a liability only when approved by the Special Compensation Fund Committee and accepted by the claimant.

Deferred capital contributions

Contributions restricted for the purchase of capital assets are deferred and recognized as revenue on the same basis as the capital assets are amortized.

Fair value of financial instruments

The fair values of cash, accounts receivable and accounts payable and accrued liabilities correspond to their carrying values due to their short-term nature.

Intangible assets

Intangible assets comprise computer software. Software is recorded at cost and amortized on a straight-line basis at 10% - 20% per annum.

Notes to Fund Financial Statements **December 31, 2018**

Property and equipment

Property and equipment, including leasehold improvements, are recorded at cost less accumulated amortization.

The Society provides for amortization on a straight-line basis as follows:

Buildings

Building - Envelope

Computer hardware

Furniture and fixtures

Leasehold improvements

Building improvements

Tenant improvements

40 years from purchase date

7% per annum

10% - 20% per annum

10% per annum

10% per annum

over lease period

The Society recognizes a full year's amortization expense in the year of acquisition, with the exception of building improvements and equipment and leasehold improvements which are amortized from their date of completion.

Revenue recognition

The Society follows the deferral method of accounting for practice fees and assessments. Fees and assessments are billed and received in advance on a calendar-year basis. Accordingly, fees and assessments for the next fiscal year received prior to December 31 have been recorded as deferred revenue for financial reporting purposes and will be recognized as revenue in the next calendar year. Revenue will be recognized on a monthly basis as earned. Surplus funds are invested in a high interest savings account.

All other revenues are recognized when earned if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unclaimed trust funds

The General Fund recognizes unclaimed trust funds as an asset as well as a corresponding liability on the fund statement of financial position. If these funds are claimed, the owner of the trust fund balance is entitled to the principal balance plus interest at prime rate minus 2%. Due to the historically low collection rates on these balances, the General Fund does not accrue for any interest owing on the trust fund amounts held and recognizes income earned from the unclaimed trust fund investments in the fund statement of revenue and expenses. Unclaimed funds outstanding for more than five years are transferred to the Law Foundation of British Columbia.

Notes to Fund Financial Statements **December 31, 2018**

Use of estimates

The preparation of fund financial statements in accordance with ASNPO requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and disclosure of contingent assets and liabilities at the date of the fund financial statements and the reported amounts of certain revenues and expenses during the year. Actual results could differ from these estimates.

3 Accounts receivable and prepaid expenses

Accounts receivable are presented net of the allowance for doubtful accounts of \$1,005,743 (2017 – \$993,116).

4 Property, equipment and intangible assets

a) 845 Cambie Street property

			2018
	Cost \$	Accumulated amortization \$	Net \$
Land Buildings and equipment Leasehold improvements Tenant improvements	4,189,450 16,610,686 7,444,671 826,619	9,397,083 6,077,810 687,792	4,189,450 7,213,603 1,366,861 138,827
	29,071,426	16,162,685	12,908,741
			2017
	Cost \$	Accumulated amortization \$	Net \$
Land Buildings and equipment Leasehold improvements Tenant improvements	4,189,450 15,331,039 7,200,176 826,619	8,706,201 5,834,726 636,138	4,189,450 6,624,838 1,365,450 190,481
	27,547,284	15,177,065	12,370,219

Notes to Fund Financial Statements **December 31, 2018**

b)	Other property	and equipment
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c)

		2018
Cost \$	Accumulated amortization \$	Net \$
3,259,800 1,586,312 49,161 1	2,408,819 1,207,988 45,405	850,981 378,324 3,756 1
4,895,274	3,662,212	1,233,062
		2017
Cost \$	Accumulated amortization	Net \$
3,041,592 1,349,587 49,160 1	2,259,174 1,046,811 45,405	782,418 302,776 3,755 1
4,440,340	3,351,390	1,088,950
		2018
Cost \$	Accumulated amortization \$	Net \$
1,844,397 110,733	1,533,935 44,293	310,462 66,440
1,955,130	1,578,228	376,902
	\$ 3,259,800 1,586,312 49,161 1 4,895,274 Cost \$ 3,041,592 1,349,587 49,160 1 4,440,340 Cost \$ 1,844,397 110,733	Cost \$ 3,259,800

Notes to Fund Financial Statements

December 31, 2018

			2017
	Cost \$	Accumulated amortization \$	Net \$
Computer software Website development	1,678,529 110,733	1,422,576 22,147	255,953 88,586
	1,789,262	1,444,723	344,539

5 Long-term loan receivable

In 2018, the Society agreed to participate with other Canadian law societies in a collective loan of \$2 million to the Canadian Legal Information Institute (CanLII), a whollyowned subsidiary of the Federation of Law Societies of Canada (FLSC). The loan is part of the financing for the purchase by CanLII of LexUM, a corporation providing support services to CanLII for the implementation of CanLII's legal information website. The Law Society's participation is \$276,390. The loan has a five-year term with an annual interest rate of 4.74% payable annually. The interest earned in the current year relating to the loan was \$13,101.

6 Accounts payable and accrued liabilities

Accounts payable and accrued liabilities include the following amounts collected on behalf of external organizations, but not yet paid:

	2018 \$	2017 \$
Advocate	320,324	396,606
Courthouse Libraries BC	2,504,651	2,298,606
Lawyers Assistance Program	786,659	773,569
Pro bono	346,743	334,559
CanLII	464,509	476,000
Federation of Law Societies	417,853	292,425

7 Unrestricted net assets

The General Fund unrestricted net assets include \$2,166,663 (2017 – \$2,666,232), which has been allocated to capital expenditures in accordance with the capital plan.

The General Fund unrestricted net assets also include \$2,955,460 (2017 – \$3,313,111), which has been appropriated for future trust assurance expenses. During the year, \$4,048,339 (2017 – \$4,454,664) in trust administration fee revenue was collected and \$2,625,990 (2017 – \$2,707,673) in trust assurance expenses were incurred.

Notes to Fund Financial Statements **December 31, 2018**

Pursuant to the reserve policy, \$1,780,000 of the net assets related to trust assurance was transferred to the Lawyers Insurance Fund for Part B coverage 2018 (2017 – \$3,200,000)

Pursuant to Section 50 of the Legal Profession Amendment Act, 2012 (SCB 2012, C16), \$nil of unused reserves of the Special Compensation Fund was transferred to the Lawyers Insurance Fund during 2018 (2017 – \$1,000,000).

The remaining General Fund net assets represent \$12,918,705 (2017 - \$11,703,709) invested in capital assets, and working capital of \$5,622,687 (2017 - \$3,313,758), combining for a total unrestricted net asset amount of \$18,541,392 (2017 - \$15,017,467).

	(in 000s)					2018	2017
	Invested in capital \$	Working capital \$	Unrestricted \$	Trust assurance \$	Capital plan \$	Total \$	Total \$
Net assets – Beginning of year	11,704	3,314	15,018	3,313	2,666	20,997	19,817
Net (deficiency) excess of revenue over expenses before contribution to Lawyers							
Insurance Fund Contribution to Lawyers	(1,436)	2,309	873	1,422	2,151	4,446	4,380
Insurance Fund Repayment of building loan	-	-	-	(1,780)	-	(1,780)	(3,200)
payable (note 8) Purchase of capital assets	500	-	500	-	(500)	-	-
(note 4)	2,151	-	2,151	-	(2,151)	-	
Net assets – End of year	12,919	5,623	18,542	2,955	2,166	23,663	20,997

8 Building loan payable

In 1992, the Benchers authorized the borrowing of monies from the Lawyers Insurance Fund to fund the capital development of the Society's buildings at 845 Cambie Street, Vancouver, B.C. The loan is secured by the buildings, has no fixed repayment terms and bears interest calculated monthly at a rate equal to the stated monthly bond yield to maturity earned on the Lawyers Insurance Fund investment portfolio. Interest paid on the building loan is disclosed in note 9. The outstanding building loan balance at year-end is \$1.6 million (2017 - \$2.1 million). It is the intention of the Benchers to require the General Fund to repay a minimum of \$500,000 of the principal each year. During 2018, principal of \$500,000 (2017 - \$500,000) was repaid. The loan will be paid off in total by 2022.

	2018 %	2017 %
Weighted average rate of interest	2.83	2.27

Notes to Fund Financial Statements **December 31, 2018**

9 Interfund transactions

The operations of the General, Lawyers Insurance and Special Compensation Funds are controlled by the management of the Society. Balances between the funds generally arise from transactions of an operating nature and are recorded at the exchange amount at the dates of the transactions. Surplus funds are kept in the General Fund bank accounts or invested in a high interest savings account.

Amounts due to and from the Lawyers Insurance Fund are due on demand and have no fixed terms of repayment. The Lawyers Insurance Fund has authorized a loan facility of up to \$1 million, of which \$nil has been drawn down at December 31, 2018 (2017 - \$nil), to the General Fund to fund capital expenditures in accordance with the capital plan. The Lawyers Insurance Fund has also authorized a loan facility of up to \$8 million, to the Special Compensation Fund, which is not expected to be used as the Special Compensation Fund is in the process of being wound up. As of December 31, 2018 no amounts have been drawn down from the facilities (2017 - \$nil).

Monthly interest on the Lawyers Insurance Fund's net loan position with the General and Special Compensation Funds is earned at the rate equal to the stated monthly bond yield to maturity earned on the Lawyers Insurance Fund investment portfolio. The average bond yield for 2018 was 2.83% (2017 – 2.27%). The General Fund's net loan position includes the General Fund's building loan and other operating balances with the Lawyers Insurance Fund. The net loan position fluctuates during the year as amounts are transferred between the General Fund, the Special Compensation Fund and the Lawyers Insurance Fund to finance ongoing operations.

During 2018, interest of \$45,839 was paid on the building loan and interest revenue of \$455,342 was received from General Fund cash balances held by the Lawyers Insurance Fund and \$6,458 was received from Special Compensation Fund cash balances held by the Lawyers Insurance Fund for a net interest income of \$415,961.

During 2017, interest of \$48,594 was paid on the building loan and interest revenue of \$528,219 was received from General Fund cash balances held by the Lawyers Insurance Fund and \$27,705 was received from Special Compensation Fund cash balances held by the Lawyers Insurance Fund for a net interest income of \$507,330.

Other interfund transactions are disclosed elsewhere in these fund financial statements.

10 Special Compensation Fund claims and program changes

a) Outstanding claims

Pursuant to section 31(6) of the Legal Profession Act, the payment of Special Compensation Fund claims is at the discretion of the Special Compensation Fund Committee as delegated by the Benchers. As at December 31, 2018, there were no remaining claims for which statutory declarations had been received. All claims for which statutory declarations were received have been reviewed by the Special Compensation Fund Committee.

Notes to Fund Financial Statements **December 31, 2018**

For claims reported prior to May 1, 2004, the insurance bond provided that total claims attributable to the period in excess of \$2,500,000 were 100% reimbursed by a commercial insurer up to a maximum of \$15,000,000 for claims against one lawyer and in total, other than as noted in note 10(b). As set out in note 1, claims reported after May 1, 2004 are subject to Part B coverage by the Lawyers Insurance Fund.

b) Wirick case

In May 2002, the Discipline Committee ordered an audit investigation, pursuant to Rule 4-43, of Martin Keith Wirick's practice.

At December 31, 2018, there were no remaining claims still under consideration.

Until May 1, 2004, the Special Compensation Fund carried insurance of \$15,000,000 for each bond period (\$17,500,000) total coverage with a deductible of \$2,500,000. The bond period is defined as the year in which the Society becomes aware of evidence indicating a member may have been guilty of an act or acts of misappropriation or wrongful conversion. All claims concerning Mr. Wirick fell into the 2002 bond period and, as such, the Special Compensation Fund had claims greater than its level of insurance. In early 2005, the final proof of loss that reached this limit was filed. In 2002, the Benchers agreed to allow the Special Compensation Fund Committee to exceed the \$17,500,000 cap they had imposed in the Society rules.

In 2006, the Benchers approved a payment of \$7,543,528 to be paid to claimants over four years commencing in fiscal 2007 at \$1,885,882 per year. The final payment was made in 2010.

In December 2012, the Benchers approved a further payment of \$162,399 that was paid to claimants in 2013.

In 2018, the Special Compensation Fund recovered \$nil (2017 - \$nil) related to the Wirick case.

Pursuant to Section 50 of the Legal Profession Amendment Act, 2012 (SCB 2012, C16), \$nil of unused reserves of the Special Compensation Fund was transferred to the Lawyers Insurance Fund during 2018 (2017 – \$1,000,000).

11 Related parties

The elected Benchers include members drawn from law firms across the province. These law firms may at times be engaged by the Society in the normal course of business. During the year ended December 31, 2018, expenses of \$244,128 (2017 - \$481,187) recorded at carrying amount were incurred by the General Fund during the normal course of business with these law firms.

12 Capital management

The Society defines its capital as the amounts included in its unrestricted net assets. Its objective when managing capital is to safeguard its ability to continue as a going concern so that it can continue to fulfill its objectives and meet its requirements.

Notes to Fund Financial Statements

December 31, 2018

13 Financial instruments

The General and Special Compensation Funds' financial instruments consist of cash, accounts receivable and accounts payable and accrued liabilities.

The significant financial risks to which the Society is exposed are credit risk and liquidity risk.

a) Credit risk

Cash and accounts receivable expose the Funds to credit risk.

The maximum exposure to credit risk arising from the above-noted items is \$24,303,331 (2017 – \$20,093,903). Credit risk arises from the possibility that a counterparty to an instrument fails to meet its obligations.

b) Liquidity risk

Liquidity risk is the risk that the Funds will not be able to meet all cash outflow requirements. Financial instruments held by the Society are limited to cash, accounts receivable and accounts payable and accrued liabilities and, therefore, bear no significant liquidity risk.

14 Obligations and commitments under operating leases

The Society has committed to payments under certain operating leases relating to vehicle costs. Future minimum lease payments required in each of the next four fiscal years are:

	\$
For the year ending December 31 2019 2020 2021 2022	3,402
Total future minimum lease payments	3,402

For the year ended December 31, 2018, an amount of 6,804 representing payments under operating leases was expensed (2017 - 15,880).

Consolidated Fund Financial Statements **December 31, 2018**



Independent auditor's report

To the Members of The Law Society of British Columbia

Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of The Law Society of British Columbia - Lawyers Insurance Fund and its subsidiaries, (together, the Fund) as at December 31, 2018 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

What we have audited

The Fund's consolidated financial statements comprise:

- the consolidated fund statement of financial position as at December 31, 2018;
- the consolidated fund statement of changes in net assets for the year then ended;
- the consolidated fund statement of revenue and expenses for the year then ended;
- the consolidated fund statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Fund in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.



Other information

Management is responsible for the other information. The other information obtained prior to the date of this auditor's report comprises the Management's Discussion and Analysis.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Fund to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

(Signed) "PricewaterhouseCoopers LLP"

Chartered Professional Accountants

Vancouver, British Columbia March 1, 2019

Consolidated Fund Statement of Financial Position

As at December 31, 2018

	2018 \$	2017 \$
Assets		
Cash	10,868,764	11,270,780
Accounts receivable - net of allowance (note 3)	293,678	447,008
Prepaid expenses	32,793	125,738
Short-term investments (note 5)	7,390,721	7,267,022
Members' share of provision for claims	1,377,249	1,354,050
General Fund building loan (note 7)	1,600,000	2,100,000
Investments (note 6)	166,899,382	167,447,629
	188,462,587	190,012,227
Liabilities		
Accounts payable and accrued liabilities (notes 4 and 8)	1,583,217	1,642,786
Deferred revenue	7,957,610	7,786,123
Due to General Fund (note 10)	16,722,466	17,384,813
Due to Special Compensation Fund (note 10)	159,249	276,237
Provision for claims (note 9)	74,340,380	69,073,165
Provision for ULAE (note 9)	10,779,000	9,601,000
	111,541,922	105,764,124
Net assets		
Unrestricted net assets	59,420,665	66,748,103
Internally restricted net assets (note 11)	17,500,000	17,500,000
	76,920,665	84,248,103
	188,462,587	190,012,227

Commitments (note 10)

Approved by		
	President	Chair of Finance and Audit Committee

Consolidated Fund Statement of Changes in Net Assets

For the year ended December 31, 2018

			2018	2017
	Unrestricted \$	Internally restricted \$	Total \$	Total \$
Net assets – Beginning of year	66,748,103	17,500,000	84,248,103	70,369,332
Excess (deficiency) of revenue over expenses for the year	(7,327,438)	-	(7,327,438)	13,878,771
Net assets – End of year	59,420,665	17,500,000	76,920,665	84,248,103

Consolidated Fund Statement of Revenue and Expenses

For the year ended December 31, 2018

	2018 \$	2017 \$
Revenue Annual assessments Investment income (note 6) Other income	15,724,169 6,725,629 60,100	14,932,599 7,237,688 60,812
	22,509,898	22,231,099
Insurance expenses Actuary, consultant and investment manager fees Allocated office rent from General Fund Contribution to program and administrative costs of General Fund Insurance Office Premium taxes Provision for settlement of claims (note 9) Provision for ULAE (note 9) Salaries, wages and benefits	801,265 323,834 1,330,493 394,293 403,639 9,116 16,531,000 1,178,000 2,639,440	794,764 212,750 1,335,465 411,466 528,733 10,124 13,567,516 820,000 2,761,569
Loss prevention expenses Contribution to co-sponsored program costs of General Fund	23,611,080	20,442,387 844,580
ocimioanon to co oponioa programi ocoto or comoran rama	24,311,063	21,286,967
(Deficiency) excess of revenue over expenses before the following	(1,801,165)	944,132
Fair value (decrease) increase in investments (note 6)	(7,300,769)	8,740,646
	(9,101,934)	9,684,778
Provision for income taxes	5,504	6,007
	(9,107,438)	9,678,771
Contribution from Special Compensation Fund (note 10)	-	1,000,000
Contribution from Trust Assurance Net Assets in General Fund (note 10)	1,780,000	3,200,000
(Deficiency) excess of revenue over expenses for the year	(7,327,438)	13,878,771

Consolidated Fund Statement of Cash Flows

For the year ended December 31, 2018

	2018 \$	2017 \$
Cash provided by (used in)		
Operating activities (Deficiency) excess of revenue over expenses for the year Items not affecting cash Unrealized gain on investments Realized gain on disposal of investments Pooled distributions from investments Contribution from General and Special Funds	(7,327,438) 8,100,672 (799,903) (6,851,530) 1,780,000	13,878,771 (4,613,386) (4,127,259) (7,558,850) 4,200,000
Decrease (increase) in assets Accounts receivable	(5,098,199) 153,330	1,779,276 (192,094)
Prepaid expenses Short-term investments Members' share of provision for claims Increase (decrease) in liabilities	92,945 (123,699) 60,963	(94,801) (3,065,663) (206,919)
Accounts payable and accrued liabilities Deferred revenue Provision for claims Provision for ULAE	(59,570) 171,488 5,183,053 1,178,000	(182,839) 324,906 1,880,445 820,000
	1,558,311	1,062,311
Investing activities Decrease in General Fund building loan Purchase of investments Proceeds from disposal of investments	500,000 (5,108,390) 5,207,399 599,009	500,000 (7,056,356) 10,176,110 3,619,754
Financing activities Interfund transfers (note 10)	(2,559,336)	(22,073,046)
Decrease in cash	(402,016)	(17,390,981)
Cash – Beginning of year	11,270,780	28,661,761
Cash – End of year	10,868,764	11,270,780
Supplementary cash flow information		
Interest paid	461,800	555,924
Interest income received	220,141	193,433

Notes to Consolidated Fund Financial Statements

December 31, 2018

1 Nature of operations

The Law Society of British Columbia (the Society) regulates the legal profession in British Columbia, protecting public interest in the administration of justice by setting and enforcing standards of professional conduct for lawyers.

The Society's fund covered in these consolidated fund financial statements is for the Lawyers Insurance Fund (the Fund) and the Society's only subsidiary, LSBC Captive Insurance Company (the Captive), that together comprise the Society's insurance program.

The Society's General Fund and Special Compensation Fund are presented in separate fund financial statements.

The Fund is maintained by the Society pursuant to Section 30 of the Legal Profession Act. The Captive is considered assessable for income tax under current legislation and is subject to regulation by the Financial Institutions Commission (FICOM). Effective January 1, 1990, the Fund underwrites the program by which professional liability insurance is provided to eligible members of the Society.

Part A

The Society's members have limits of coverage for claims and potential claims arising from negligent acts, errors or omissions under Part A of the B.C. Lawyers' Compulsory Professional Liability Insurance Policy (the Policy) as follows:

	\$	\$
The Fund Deductible - applicable to indemnity payments only	995,000 or 5,000 or	990,000 10,000
Limit per error or related errors		1,000,000
Annual aggregate limit for all errors per insured lawyer		2,000,000

The amount of the member deductible is \$5,000 for each initial claim resulting in an indemnity payment and \$10,000 for each additional claim within a three-year reporting period resulting in an indemnity payment.

For claims reported between 1990 and 1996, the Captive entered into reinsurance contracts under which all claim payments above a per claim limit and in excess of inner aggregate retentions were ceded to reinsurers. Reinsurance does not relieve the Captive of primary liability as the originating insurer. All losses on claims since 1997 are fully reimbursed by the Fund on behalf of the Society under agreement.

For the 2018 and 2017 policy years, the Society and the Captive have obtained stop-loss reinsurance in the amount of \$12,000,000 to cover aggregate payments over \$25,000,000 for Parts A and C of the Policy. This limit is co-insured 80/20 with the reinsurer paying 80% of losses over \$25,000,000 to a maximum of \$12,000,000 and the Fund paying 20%.

Notes to Consolidated Fund Financial Statements

December 31, 2018

Part B

Effective May 1, 2004, Part B of the Policy provides defined insurance coverage for dishonest appropriation of money or other property entrusted to and received by insured lawyers in their capacity as barristers and solicitors and in relation to the provision of professional services.

For the 2018 and 2017 policy years, there is a \$300,000 per claim limit and a \$17,500,000 profession-wide annual aggregate limit. The Society and the Captive have obtained insurance in the amount of \$5,000,000 to cover a portion of the annual aggregate limit. There is no deductible payable by the member. This insurance is subject to a \$3,000,000 group deductible and is co-insured 80/20 with the insurer paying 80% of losses over \$3,000,000, to a maximum of \$5,000,000, and the Fund paying 20%.

Part C

Effective January 1, 2012, Part C of the Policy provides defined insurance coverage for trust shortages suffered by insured lawyers as a result of relying on fraudulent certified cheques. Effective January 1, 2017, Part C coverage was expanded to include coverage for certain other social engineering frauds.

For the 2018 and 2017 policy years, there is a limit of \$500,000 per claim, and per lawyer and firm annually, a profession-wide annual aggregate of \$2,000,000 million, and a deductible of 35% of the client trust fund shortage (reduced by the amount of any overdraft paid). Coverage, for relying on fraudulent certified cheques, is contingent upon compliance with the Society's client identification and verification rules.

2 Significant accounting policies

These consolidated fund financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) as issued by the Canadian Accounting Standards Board.

Basis of consolidation

These consolidated fund financial statements include the accounts of the Fund and the Captive, a wholly owned subsidiary.

Allocated administrative expenses

Administrative expenses are recovered by the General Fund of the Society from the Fund. Recoveries are based on amounts derived either on percentage of use or the proportion of the Fund's staff compared to the Society's total staff cost, or a set amount.

Cash

Cash comprises cash on hand and held with a Canadian chartered bank.

Notes to Consolidated Fund Financial Statements

December 31, 2018

Fair value of financial instruments

The fair values of cash, accounts receivable, short-term investments and accounts payable and accrued liabilities correspond to their carrying values due to their short-term nature.

The fair values of the provision for claims correspond to their carrying values because they are discounted.

The interfund balances including the building loan receivable and other interfund transactions are recorded at their carrying amounts which approximate their exchange amounts.

Short-term investments

Short-term investments consist of pooled money market funds, whose investments have original maturities of less than 90 days, and the carrying amount approximates the fair value at the reporting date due to their short-term maturities.

Investments

The Fund's investments consist of units in pooled equity, bond, real estate and mortgage funds and are initially and subsequently measured at fair value. Changes in fair value are recognized in the consolidated fund statement of revenue and expenses in the year incurred. Transaction costs that are directly attributable to the acquisition of these investments are recognized in the consolidated fund statement of revenue and expenses in the year incurred.

Investment income

Investment income and pooled fund distributions are recorded on an accrual basis. Dividends are recorded on the date of record. Gains and losses realized on the disposal of investments are taken into income on the date of disposal.

Provision for claims

The provision for claims and unallocated loss adjustment expenses (ULAE) represent an estimate for all external costs of investigating and settling claims and potential claims reported prior to the date of the consolidated fund statement of financial position. The provision is adjusted as additional information on the estimated amounts becomes known during the course of claims settlement. All changes in estimates are expensed in the current period. The Fund presents its claims on a discounted basis.

Notes to Consolidated Fund Financial Statements

December 31, 2018

Revenue recognition

The Fund follows the deferral method of accounting for annual assessments. Assessments are billed and received in advance on a calendar-year basis. Accordingly, assessments for the next fiscal year received prior to December 31 have been recorded as deferred revenue for financial reporting purposes and will be recognized as revenue in the next calendar year.

All other revenues are recognized when receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions which affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated fund financial statements and revenues and expenses for the period reported. The determination of the provision for claims and ULAE involves significant estimation. Actual results could differ from those estimates and the differences could be material.

Financial instruments

The Fund's financial instruments consist of cash, accounts receivable, short-term investments, investments and accounts payable and accrued liabilities.

The significant financial risks to which the Fund is exposed are credit risk, market risk, price risk, and liquidity risk.

Credit risk

Cash, short term investments, accounts receivable, members' share of provision for claims, bond pooled funds and the investment in real estate mortgage indirectly expose the Fund to credit risk.

The maximum exposure to credit risk arising from the above-noted items is \$98,605,817 (2017 – \$97,734,200).

Credit risk arises from the possibility that a counterparty to an instrument fails to meet its obligations.

The cash deposits are held only with Schedule I banks. The accounts receivable balances are spread across the broad membership base with no significant exposure to any one individual. The guidelines of the Society's statement of investment policies and procedures (SIPP) mitigate credit risk by ensuring the investments in the bond pooled funds have an adequate minimum credit rating and well-diversified portfolios.

Notes to Consolidated Fund Financial Statements

December 31, 2018

Market risk

Market risk is the potential for loss to the Fund from changes in the value of its financial instruments due to changes in interest rates, foreign exchange rates or equity prices.

The Fund manages market risk by diversifying investments within the various asset classes and investing in pooled funds as set out in the Society's SIPP.

Price risk

Price risk is the risk that the fair value of the Society's investments will fluctuate due to changes in the market prices whether these changes are caused by factors specific to the individual financial instrument, its issuer, or factors affecting all similar financial instruments traded in the market. It arises primarily on pooled equity, bond, real estate and mortgage fund investments.

To manage price risk, the Society has guidelines on the diversification and weighting of investments within pooled funds which are set and monitored against the Society's SIPP.

As at December 31, 2018, if pooled fund prices increased or decreased by 10% with all other factors remaining constant, net assets would have increased or decreased by approximately \$16.7 million (2017 – \$16.7 million).

Liquidity risk

Liquidity risk is the risk that the Fund will not be able to meet all cash outflow requirements. At December 31, 2018, the sum of the Fund's cash, short-term investments and pooled fund investments, at fair value, which are available to settle the liabilities of the Society as they come due, exceeded the sum of the liabilities by \$73.7 million, or 66% (2017 - \$80.2 million, or 76%).

3 Accounts receivable

	\$	\$
Member deductibles Allowance for doubtful accounts GST/HST receivable Other receivables	507,578 (368,222) 131,638 22,684	582,382 (341,825) 168,610 37,841
	293,678	447,008

2018

2017

Notes to Consolidated Fund Financial Statements

December 31, 2018

4 Government remittances

The following government remittances are included in accounts payable:

	2018 \$	2017 \$
Ministry of Finance – PST	-	4,482
Receiver General – corporate income tax	5,635	844
Ministry of Finance – premium tax	9,116	10,145
	14,751	15,471

5 Short-term investments

Short-term investments comprise pooled money market funds with the following balances:

		2018 \$	2017 \$
	Money market funds	7,390,721	7,267,022
6	Investments		
		2018 \$	2017 \$
	Investments - at fair value	166.899.382	167.447.629

Notes to Consolidated Fund Financial Statements

December 31, 2018

				2018
	Carrying cost \$	Gross unrealized gains \$	Gross unrealized losses \$	Estimated fair value \$
Bonds Pooled Funds	46,455,126	<u>-</u>	(1,320,686)	45,134,440
Equities Canadian Pooled Funds	23,010,364	11,810,421		34,820,785
International Pooled Funds	41,433,566	11,885,464	- -	53,319,030
Pool Fototo & Mortgago	64,443,930	23,695,885	-	88,139,815
Real Estate & Mortgage Real Estate Fund Mortgage Fund	14,521,175 16,382,169	2,971,422 -	- (249,639)	17,492,597 16,132,530
	30,903,344	2,971,422	(249,639)	33,625,127
	141,802,400	26,667,307	(1,570,325)	166,899,382
				2017
	Carrying cost	Gross unrealized gains \$	Gross unrealized losses \$	Estimated fair value \$
Bonds Pooled Funds	46,357,149	_	(797,619)	45,559,530
Equities Canadian Pooled Funds	21,084,947	15,994,047	_	37,078,994
International Pooled		-,,-		, , , , , , ,
Funds	36,525,196	16,448,098	-	52,973,294
	36,525,196 57,610,143	16,448,098 32,442,145	-	52,973,294 90,052,288
Funds Real Estate & Mortgage Real Estate Fund Mortgage Fund		· ·	- - (271,159)	
Real Estate & Mortgage Real Estate Fund	57,610,143 14,521,175	32,442,145	- - (271,159) (271,159)	90,052,288

The effective yield on the Bonds, Mortgages and Equities portion of the investment portfolio was 2.95% (2017 - 5.78%).

Notes to Consolidated Fund Financial Statements

December 31, 2018

Investment risk management

The Society has adopted policies which establish the guidelines for all investment activities. These guidelines apply to the investment funds controlled by the Fund.

The Society's overall investment philosophy is to maximize the long-term real rate of return subject to an acceptable degree of risk.

The Society's long-term funding requirements and relatively low level of liquidity dictate a portfolio with a mix of fixed income, equities, as well as real estate and mortgages. The Society invests in bonds, equities, real estate and mortgages through pooled funds.

Investment income

	2018 \$	2017 \$
Interest on cash Pooled distributions Net interfund loan interest expense (note 10)	174,302 6,967,288 (415,961)	144,840 7,600,178 (507,330)
Investment income	6,725,629	7,237,688
Fair value changes in investments		
	2018 \$	2017 \$
Realized gain on disposal of investments Unrealized (loss) gain on investments measured at fair value	799,903 (8,100,672)	4,127,259 4,613,387
Fair value (decrease) increase in investments	(7,300,769)	8,740,646

Notes to Consolidated Fund Financial Statements **December 31, 2018**

7 General Fund building loan

In 1992, the Benchers authorized the lending of monies from the Fund to support the capital development of the Society's buildings at 845 Cambie Street, Vancouver, BC. The loan has no fixed repayment terms and bears interest calculated monthly at a rate equal to the stated monthly bond yield to maturity earned on the Fund's investment portfolio. It is the intention of the Benchers to require the General Fund to repay a minimum of \$500,000 of the principal each year. During 2018, principal of \$500,000 (2017 – \$500,000) was repaid.

		2018 %	2017 %
	Weighted average rate of return	2.83	2.27
8	Accounts payable and accrued liabilities		
		2018 \$	2017 \$
	Trade payables Accrued trade expenses Taxes payable Premium taxes payable Income taxes payable	1,313,002 255,464 - 9,116 5,635	1,371,159 256,970 4,482 10,112 63
		1,583,217	1,642,786

Notes to Consolidated Fund Financial Statements

December 31, 2018

9 Provision for claims and unallocated loss adjustment expenses (ULAE)

The changes in unpaid claims recorded in the consolidated fund statement of financial position are as follows:

	2018 \$	2017 \$
Part A Insurance Coverage		
Provision for claims – Beginning of year	66,372,510	66,493,720
Provision for losses and expenses for claims reported in the current year (Decrease) increase in estimated losses and expenses for losses reported in prior years	21,014,000	16,824,000
Provision for claims liability	(4,477,500)	(5,159,000)
•	82,909,010	78,158,720
(Subtract) add: Payments on claims reported in the current year Payments on claims reported in prior years Recoveries on claims Change in due from members	(1,643,173) (8,340,323) 298,318 85,259	(929,822) (11,087,786) 200,134 31,264
Claim payments – net of recoveries	(9,599,919)	(11,786,210)
Part A Provision for claims – End of year	73,309,091	66,372,510
Part B Insurance Coverage		
Unpaid claims – Beginning of year	2,079,000	699,000
Provision for losses and expenses for claims	(46,000)	1,456,517
	2,033,000	2,155,517
(Subtract) add: Payments on claims Recoveries on claims	(1,448,034) 8,728	(82,017) 5,500
Claim payments – net of recoveries	(1,439,306)	(76,517)
Part B Provision for claims – End of year	593,694	2,079,000
Part C Insurance Coverage		
Provision for claims – Beginning of year	621,655	-
Provision for losses and expenses for claims reported in the current year	40,500	446,000
	662,155	446,000
(Subtract) add: Payments on claims Change in due from members	(162,500) (62,060)	175,655
Part C Provision for claims – End of Year	437,595	621,655
Total provision for Parts A, B and C Insurance Coverage	74,340,380	69,073,165

Notes to Consolidated Fund Financial Statements

December 31, 2018

The determination of the provision for unpaid claims and adjustment expenses requires the estimation of two major variables or quanta, being development of claims and the effects of discounting, to establish a best estimate of the value of the respective liability or asset.

The provision for unpaid claims and adjustment expenses is an estimate subject to variability, and the variability, as with any insurance company, could be material in the near term. The variability arises because all events affecting the ultimate settlement of claims have not taken place and may not take place for some time. Variability can be caused by receipt of additional claim information, changes in judicial interpretation of contracts, significant changes in severity of claims from historical trends, the timing of claims payments and future rates of investment return. The estimates are principally based on the Fund's historical experience. Methods of estimation have been used that the Society believes produce reasonable results given current information.

The provision for ULAE is an actuarially determined estimate of the Fund's future operational costs relating to the administration of claims and potential claims reported up to the consolidated fund statement of financial position date.

The Fund discounts its best estimate of claims provisions at a rate of interest of 2.91% (2017 - 2.66%). The Fund determines the discount rate based upon the expected return on its investment portfolio of assets with appropriate assumptions for interest rates relating to reinvestment of maturing investments.

A 1% increase in the discount rate will have a favourable impact on the discounted claims liability of \$2.558 million (2017 – \$2.367 million) and a 1% decrease in the discount rate will have an unfavourable impact on the discounted claims liability of \$2.747 million (2017 – \$2.539 million).

To recognize the uncertainty in establishing these best estimates, to allow for possible deterioration in experience, and to provide greater comfort that the actuarial estimates are adequate to pay future claims liabilities, the Fund includes a Provision for Adverse Deviations (PFAD) in some assumptions relating to claims development and future investment income. The PFAD is selected based on guidance from the Canadian Institute of Actuaries.

The effects of discounting and the application of PFAD, net of members' share of provision for claims, are as follows (in thousands of dollars):

	2018 \$	2017 \$
Undiscounted Effect of present value PFAD	78,017 (7,032) 12,757	71,677 (5,933) 11,576
Discounted	83,742	77,320

Notes to Consolidated Fund Financial Statements

December 31, 2018

Claims development tables (net of members' share of provision for claims)

A review of the historical development of the Fund's insurance estimates provides a measure of the Fund's ability to estimate the ultimate value of claims. The top half of the following tables illustrates how the Fund's estimate of total undiscounted claims costs for each year has changed at successive year-ends. The bottom half of the tables reconciles the cumulative claims to the amount appearing in the consolidated fund statement of financial position.

Part A insurance claims (in thousands of dollars)

Claims year	2009 \$	2010 \$	2011 \$	2012 \$	2013 \$	2014 \$	2015 \$	2016 \$	2017 \$	2018 \$	Total \$
Estimate of undiscounted ultimate claims costs											
At end of claims year One year later Two years later Three years later Four years later Five years later Six years later	11,520 11,310 11,500 13,470 13,960 14,540 14,240	13,650 12,990 12,610 13,210 13,920 15,190 14,900	14,560 13,550 11,570 10,920 11,100 11,810 12,300	13,390 13,080 11,970 10,690 10,490 10,100 9,571	15,230 15,100 17,780 20,300 20,460 18,983	12,690 12,390 12,240 11,760 12,256	15,090 16,590 15,210 13,153	16,720 15,440 15,956	15,720 15,791	19,767	
Seven years later Eight years later Nine years later Current estimate of cumulative claims	14,340 14,340 14,244 14,244	14,420 14,413 14,413	12,078 12,078	9,571	18,983	12,256	13,153	15,956	15,791	19,767	146,212
Cumulative payments to date Undiscounted unpaid liability	750	1,863	2,236	2,140	3,764	(7,423) 4,833	(6,595) 6,558	9,762	13,670	(1,639) 18,128	(82,508) 63,704
Undiscounted unpaid liability	n respect	of 2008 and	d prior year	s							3,385
Undiscounted unallocated los	s adjustme	ent expense	e reserve								9,899
Total undiscounted unpaid claims liability									76,988		
Discounting adjustment (inclu	des Claim	PFAD)									5,688
Total discounted unpaid cla	ims liabil	ity									82,676

Notes to Consolidated Fund Financial Statements

December 31, 2018

Part B insurance claims (in thousands of dollars)

Claims year	2009 \$	2010 \$	2011 \$	2012 \$	2013 \$	2014 \$	2015 \$	2016 \$	2017 \$	2018 \$	Total \$
Estimate of undiscounted ultimate claims costs											
At end of claims year One year later Two years later Three years later Four years later	107 196 197 197	23 19 22 26 26	28 24 23 23 23	18 13 12 13 8	53 82 100 115 108	562 500 421 372 205	41 184 180 157	274 134 62	1,588 1764	135	
Five years later Six years later Seven years later Eight years later Nine years later	197 197 203 201 201	26 27 26 26	25 25 24	8 20	100						
Current estimate of cumulative claims Cumulative payments to date	201 (197)	26 (26)	24 (23)	20	100 (100)	205 (172)	157 (92)	62 (62)	1,764 (1,445)	135 (25)	2,694 (2,142)
Undiscounted unpaid liability Undiscounted unpaid liability ir Undiscounted unallocated loss	·		. ,	20	-	33	65	<u>-</u>	319	110	552 8 81
Total undiscounted unpaid claims liability									641		
Discounting adjustment (included Total discounted unpaid clain		,									680

Notes to Consolidated Fund Financial Statements

December 31, 2018

Part C insurance claims (in thousands of dollars)

Claims year	2009 \$	2010 \$	2011 \$	2012 \$	2013 \$	2014 \$	2015 \$	2016 \$	2017 \$	2018 \$	Total \$
Estimate of undiscounted ultim	nate claims	costs									
At end of claims year	-	-	-	-	-	-	-	-	423	65	
One year later	-	-	-	-	-	-	-	-	423		
Two years later	-	-	-	-	-	-	-	-			
Three years later	-	-	-	-	-	-	-				
Four years later	-	-	-	-	-	-					
Five years later	-	-	-	-	-						
Six years later	-	-	-	-							
Seven years later	-	-	-								
Eight years later	-	-									
Nine years later	-										
Current estimate of											
cumulative claims	-	-	-	-	-	-	-	-	423	65	488
Cumulative payments to date		-	-	-	-	-	-	-	(98)	(65)	(163)
Undiscounted unpaid liability		-	-	-	-	-	-	-	325		325
Undiscounted unpaid liability in	n respect o	f 2008 and	prior years	5							-
Undiscounted unallocated loss	s adjustmei	nt expense	reserve								63
Total undiscounted unpaid of	claims liab	ility									388
Discounting adjustment (include	des Claim F	PFAD)									(1)
Total discounted unpaid claims liability									387		

The expected maturity of the unpaid claims provision is analyzed below (undiscounted and gross of reinsurance):

(in thousands of dollars)	Less than one year	One to two years \$	Two to three years \$	Three to four years \$	Four to five years \$	Over five years \$	Total \$
December 31, 2018	18,554	14,694	12,022	8,716	7,023	17,007	78,016
December 31, 2017	17,230	13,620	10,966	8,359	5,912	15,590	71,677

Notes to Consolidated Fund Financial Statements **December 31, 2018**

Role of the actuary

The actuary is appointed to fulfill reporting requirements pursuant to the Insurance (Captive Company) Act of B.C. With respect to preparation of these Consolidated Fund Financial Statements, the actuary is required to carry out a valuation of the Fund's policy liabilities and to provide an opinion regarding their appropriateness at the date of the consolidated fund statement of financial position. The factors and techniques used in the valuation are in accordance with accepted actuarial practice, applicable legislation and associated regulations. The scope of the valuation encompasses the policy liabilities as well as any other matter specified in any direction that may be made by the regulatory authorities. The policy liabilities consist of a provision for unpaid claims and adjustment expenses. In performing the valuation of the liabilities for these contingent future events, which are by their very nature inherently variable, the actuary makes assumptions as to future loss ratios, trends, expenses and other contingencies, taking into consideration the circumstances of the Fund and the nature of the insurance policies.

The valuation is based on projections for settlement of reported claims and claim adjustment expenses. It is certain that actual claims and claim adjustment expenses will not develop exactly as projected and may, in fact, vary significantly from the projections.

The actuary relies on data and related information prepared by the Fund. The actuary also analyzes the Fund's assets for its ability to support the amount of policy liabilities.

10 Interfund transactions

The operations of the Fund, the General Fund and the Special Compensation Fund are administered by the management of the Society. Balances between the funds arise from transactions of an operating nature and are recorded at exchange amounts at the dates of the transactions. Amounts due to and from the General Fund and the Special Compensation Fund are due on demand and have no fixed terms of repayment. The Fund has authorized a loan facility of up to \$1 million to the General Fund to fund capital expenditures in accordance with the 10-year capital plan. The Fund has also authorized a loan facility of up to \$8 million to the Special Compensation Fund which is not expected to be used as the Special Compensation Fund is in the process of being wound up. As of December 31, 2018, no amounts have been drawn on the facilities (2017 – \$nil).

Pursuant to reserve policy, \$1,780,000 of the net assets related to trust assurance was transferred to the Lawyers Insurance Fund for Part B coverage during 2018 (2017 – \$3,200,000).

Pursuant to Section 50 of the Legal Profession Amendment Act, 2012 (SCB 2012, C16), \$nil of unused reserves of the Special Compensation Fund was transferred to the Lawyers Insurance Fund during 2018 (2017 – 1,000,000).

Notes to Consolidated Fund Financial Statements

December 31, 2018

Monthly interest on the Fund's net loan position with the General Fund and Special Compensation Fund is paid to the Fund at a rate equal to the stated monthly bond yield to maturity earned on the Fund's investment portfolio. The average bond yield for 2018 was 2.83% (2017 – 2.27%). The Fund's net loan position at December 31, 2018 was \$15.3 million (2017 – \$15.6 million) which includes the General Fund building loan, other operating balances with the General Fund and the Special Compensation Fund. This net loan position fluctuates during the year as amounts are transferred between the General Fund, the Special Compensation Fund and the Fund to finance ongoing operations.

During the year ended December 31, 2018, interest revenue of \$45,839 (2017 - \$48,594) was received on the General Fund building loan, interest of \$455,342 (2017 - \$528,219) was paid on General Fund cash balances held by the Fund, and \$6,458 (2017 - \$27,705) was paid on the Special Compensation Fund cash balances held by the Fund for a net interest expense of \$415,961 (2017 - \$507,330).

Other interfund transactions are disclosed elsewhere in these Consolidated Fund Financial Statements.

11 Internally restricted net assets

The Benchers have allocated 17.5m (2017 – 17.5m) of the net assets to Part B coverage for dishonest appropriation of trust funds or property.

12 Regulatory requirements and capital management

The Captive is required to maintain a minimum of \$200,000 in shareholder's equity and \$100,000 in reserves under the regulations of the Insurance (Captive Company) Act of B.C. The Captive was in compliance with these regulations throughout the year and as at December 31, 2018.

13 Related parties

The elected Benchers include members drawn from law firms across the province. These law firms may at times be engaged by the Society in the normal course of business. During the year ended December 31, 2018, expenses of \$12,861 (2017 – \$99,037) were incurred by the Fund with these law firms.