Completed by:

ADVOCACY GUIDE

INTRODUCTION

- 1. Each party introduces self (allowing time for name to be noted) and indicates which party he or she represents.
- 2. Applicant explains nature of application.
- 3. Applicant states rule or statute relied upon.
 - Each party states order or decision sought. 4.

ARGUMENT/CONTENT

- 5. Applicant:
 - briefly describes nature of action; (a)
 - if relevant, outlines history of the (b)legal proceedings; and
 - summarizes factual background. (\mathbf{C})
- Respondent summarizes additional essential facts, if any. 6.
 - 7. Each party:
 - (a) states the relevant issues and client's position on the issues; and
 - (b) delivers argument on each issue by:
 - summarizing relevant legal principles and authorities;
 - using relevant facts of the case to support the argument;
 - anticipating/responding to other party's argument;
 - using common sense; and
 - not prejudicing the client.

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CONCLUSION

- 8. Each party briefly summarizes argument.
- 9. Each party states order or decision sought.

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Legend: $[\mathcal{N}]$ Satisfactory [M] Marginal [X] Unsatisfactory

COMMENTS

Client: (A \Box or R \Box) Completed for:

Date:

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PRESENTATION

- Responds promptly and suitably to questions and directions. [] 10
- Cites case authorities and refers to judges 11 and courts correctly.
- Assists judge and allows reasonable time to locate references to law and facts. 12.]
- Uses language and tone suitable to the formality of 13. the setting.
 - 14.
- Speaks effectively using:
 (a) sufficient volume;
 (b) direct and persuasive language;
 (c) clear enunciation; and

 - (d) suitable pace, and pauses as necessary.
- Does not read submissions. 15.
- 16. Maintains reasonable eye contact.
- 17. Avoids distracting body movements.
- 18. Demonstrates a courteous and professional attitude.
 - 19. Completes submission within time.